JAI BALKRISHNA PUNDE

AI Automation Engineer | n8n · AI Agents · LLM Integrations · GoHighLevel

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PROFESSIONAL SUMMARY

AI Automation Engineer specialising in **n8n**, AI agents and LLM integrations, with 50+ production workflows saving US and international clients 30+ hours of manual work a week. Built WhatsApp AI agents, RAG pipelines, Python PDF data extraction, and API and CRM integrations. Also deliver **GoHighLevel** automation end to end, with human handoff built in.

TECHNICAL SKILLS

Workflow Automation: n8n (AI Agents, Webhooks, Database Triggers, Error Handling), Make.com, Zapier
AI & LLMs: OpenAI API, Claude API, Gemini, LangChain, RAG, Embeddings & Vector Search, Prompt Engineering, Structured Outputs
APIs & Integrations: REST APIs, Webhooks, JSON, OAuth2, Web Scraping, WhatsApp (WAHA), Slack, ClickUp, LinkedIn, HeyGen, Blotato
CRM: GoHighLevel (Workflows, Pipelines, GHL API, Marketplace Apps, A2P 10DLC), Salesforce, HubSpot, REsimpli, Loxo, GetSales
Development & Data: Python, JavaScript, SQL, PostgreSQL, Supabase, Redis, Next.js, Tailwind CSS, Git, GitHub, Claude Code, MCP

PROFESSIONAL EXPERIENCE

AI Automation Engineer | Closer Control CRM | San Francisco, CA, USA (Remote) *Jan 2026 to Present*

- Built an n8n AI note taker that transcribes lead calls, scores each lead with an LLM and delivers structured call summaries.
- Built an AI appointment setter (n8n + GHL Marketplace app) that responds to new leads, qualifies them and books calls.
- Developed an AI support bot that creates GHL tickets and resolves about 70% of issues without a human, escalating the rest.
- Designed WhatsApp AI agents for industries like car dealerships that send contextual messages and images based on customer intent, keeping conversations natural.
- Automated real estate lead generation in n8n: scraped listings, filtered quality prospects and pushed them into GoHighLevel.
- Built a ClickUp task analyzer that flags delays, creates dependent tasks when blocked and alerts clients on missed deadlines.
- Developed Next.js and Supabase KPI dashboards tracking active leads, lead sources and message deliverability per client account.
- Managed full GoHighLevel onboarding for 150 US clients: A2P 10DLC, pipelines, call booking and follow up automations, Closebot, Google and Meta Ads integrations, and lead data prep (skip tracing, scrubbing).

AI Automation Engineer | GRR BAOW | Pune, India *Dec 2024 to Jan 2026*

- Automated LinkedIn candidate outreach sequences in n8n (GetSales, Dripify) with AI replies based on job descriptions and internal notes, plus recruiter alerts for complex queries.
- Integrated GetSales with Loxo CRM for candidate sync; built live tracking of job applications and recruiter bonuses.
- Developed RAG document pipelines (embeddings, vector search) for dynamic context and automated content generation.
- Built authenticated apps with Next.js frontends, Supabase backends and private storage for data confidentiality and user isolation.

AI Automation Intern | Make My Vid | Mumbai, India *Aug 2024 to Dec 2024*

- Built fully automated AI pipelines in n8n for lead generation, content creation and client engagement.
- Integrated Reddit, LinkedIn, YouTube, HeyGen and Slack APIs with AI models to publish content across platforms.

PROJECTS

WhatsApp AI Sales Agent | *n8n, WAHA, Redis, PostgreSQL, Gemini*

- Built a WhatsApp AI agent that buffers messages in Redis, keeps persistent memory in PostgreSQL and hands off to a human.

Stock Report Insights Automation | *Python, Telethon, PyMuPDF, n8n, Webhooks, LLM APIs*

- Built a Python service that watches stock news channels on Telegram and extracts clean text from new PDF reports.
- Sent the text to n8n through a webhook, where an LLM pulls key insights and writes personalised client update emails.

URL to Media SaaS Platform | *n8n, Next.js, Supabase, Claude API, Kie.ai, fal.ai, Blotato API*

- Built a full stack SaaS that turns website URLs into branded image and video content with AI scraping, RAG and Blotato publishing.

Automated Lead Revival System | *n8n AI Agent, GoHighLevel, GHL Marketplace App, OAuth2, SMS*

- Architected a 24/7 lead revival flow with local presence SMS drip campaigns that win back old leads at a ~20% reply rate.
- Built an n8n AI agent that sorts every reply into 15 disposition stages and passes positive leads to the AI appointment setter.

EDUCATION

B.E., Computer Science and Engineering | Atharva College of Engineering (Mumbai University), Mumbai | 2022 to 2026